



# Min Aik Precision Industrial Co., Ltd.

Ching-Yu Mong, CFO

November 16<sup>th</sup>, 2018

Ticker : 4545

# Disclaimers

- The information published on this conference is for our company use only, including Operating Achievements ,financial status & Business development.
- The Company never Announcing Financial Forecast, but the opinions of Company's financial, Business , Q&A and Business development might be a little difference in the future. The cause of the differences could be variety of market, fluctuation of price, competitions, Global economics, Fluctuation of International Exchange, bargain of suppliers. Risk factors that we couldn't control.
- This conference represent the company's view of the future. We won't be able to update the opinions of our company for the changes or adjustments.

# Agenda

- Corporate Info & Operating update
- Main Products
- 2018 Q1-Q3 financials
- Outlooks
- Q&A

# 公司基本資料



- Established : Jan 18, 2001
- IPO : Jan 6 , 201 6
- Paid in Capital :  
NT\$ 770,000,000
- Group HQ : Guanyin Dis,  
Taoyuan City
- Main Services : Precision  
stamping 、 medical  
disposal 、 Automation  
equiptments
- Global Employees :  
around 1,200

# Global Presences



Min Aik Precision (Sales Office)  
U.S.A



Min Aik Precision (Stamping)  
Taiwan

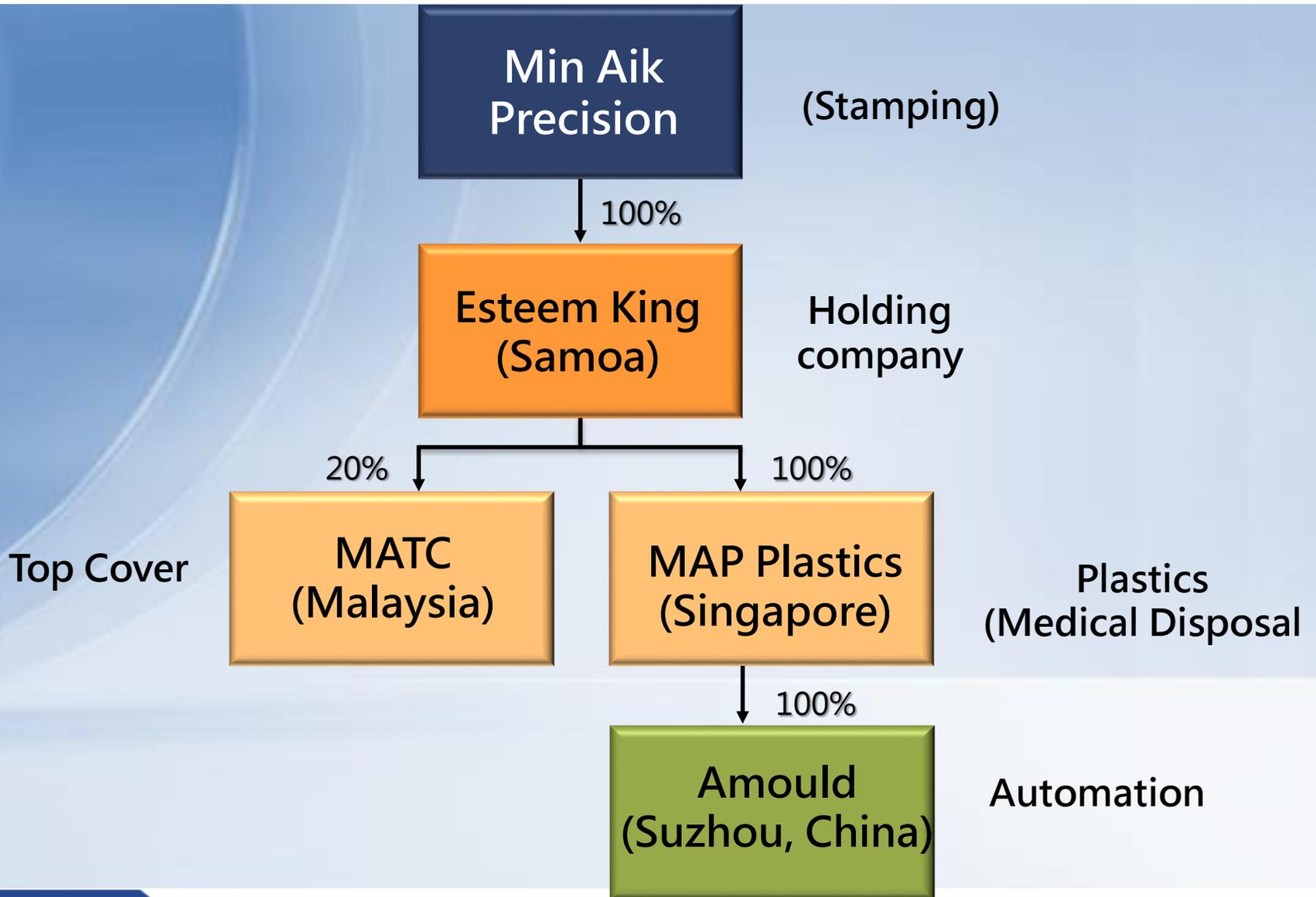


MAP Plastics (Medical Disposal)  
Singapore

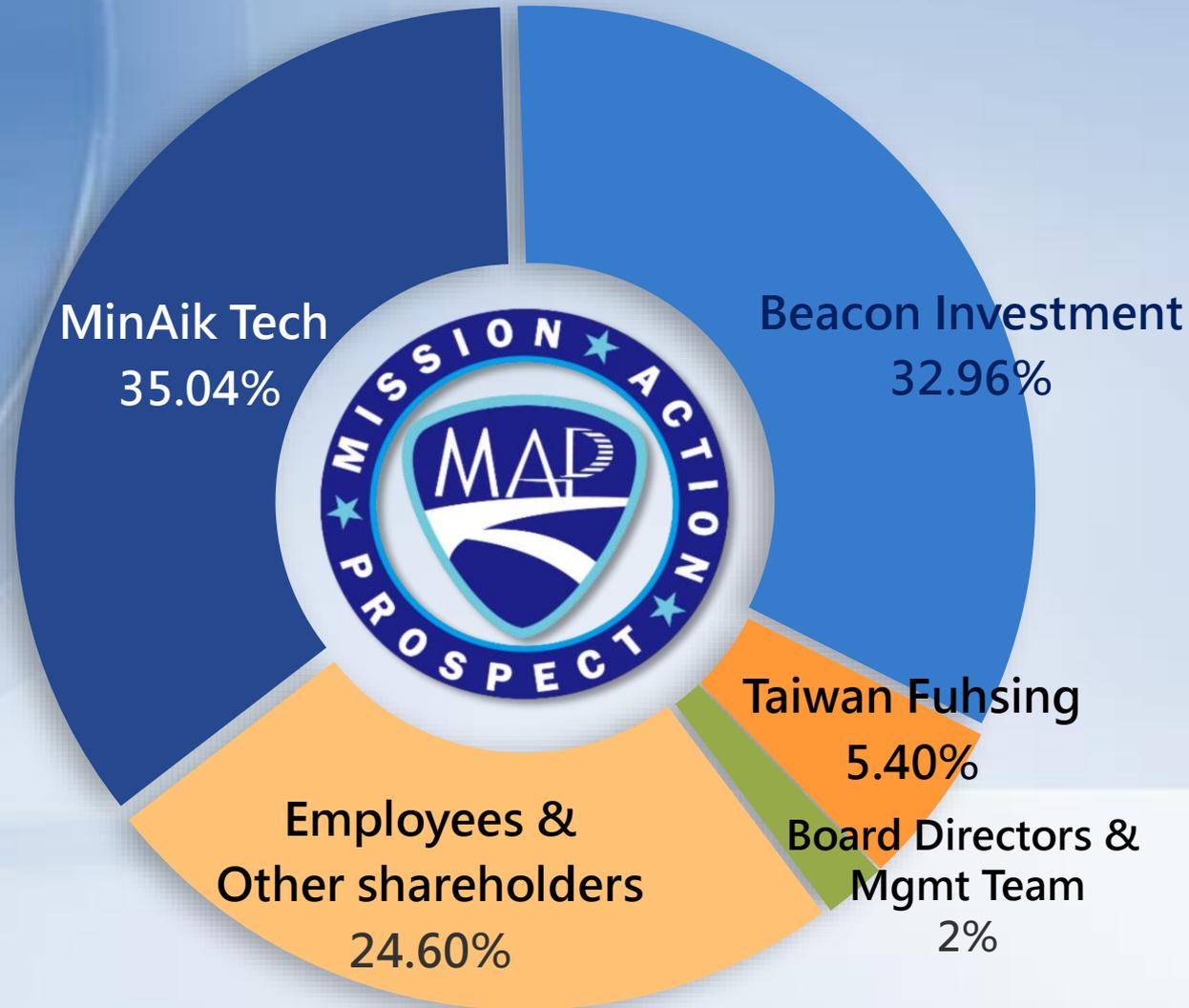


Amould (Automation)  
SuZhou, China

# Group investment structure



# Shareholding Structure

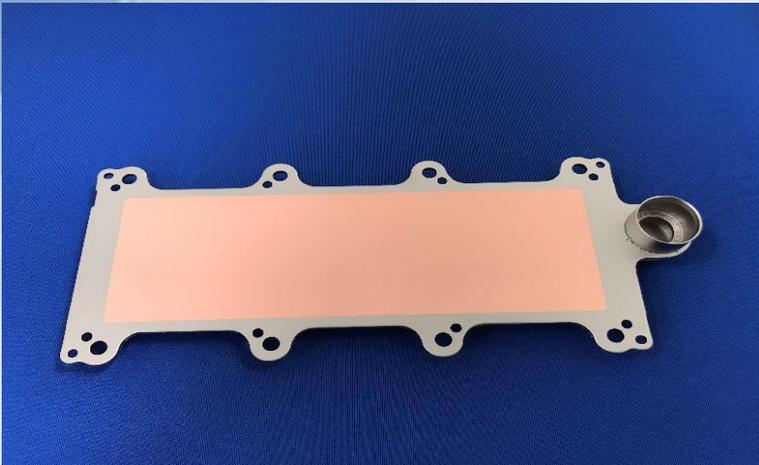
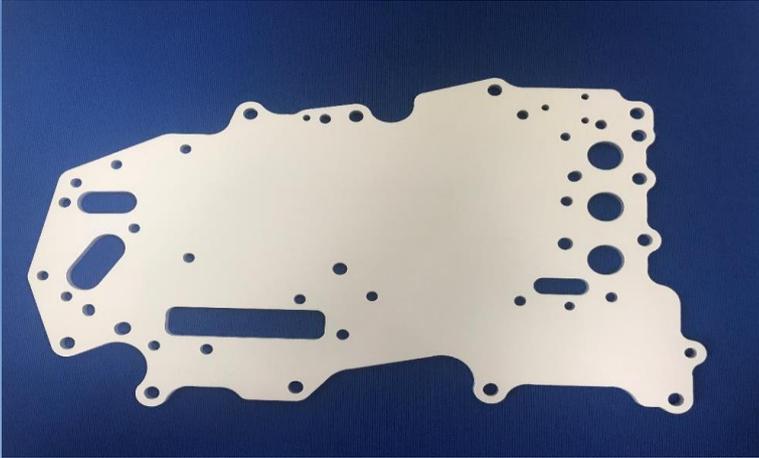


# Agenda

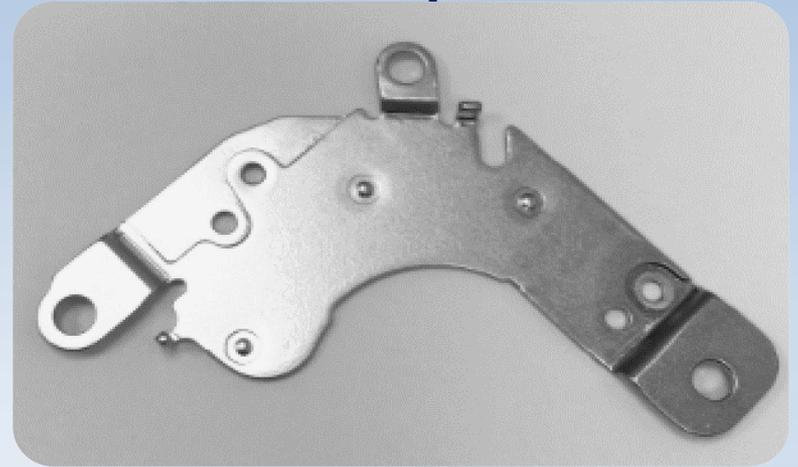
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# Stamping Products (I):

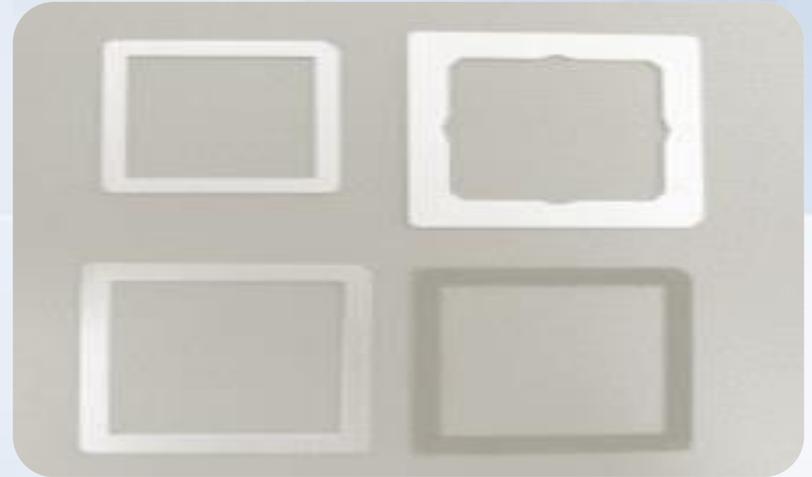
## Automotive Electronics



## HDD Components



## Heat Sinks



# Stamping Products (II):

Clip



Camera module parts



# Automation Equipment(I): Label-Stamp Series



Handphone  
Cover  
stamping



Hi-Speed  
Label  
Stamping  
system



VR Label Stamping  
in Clean Room

# Automation Equipment(II): AOI System



# Automation Equipment (III):



**Integrated Test Line**



**Screw-Fasten System**

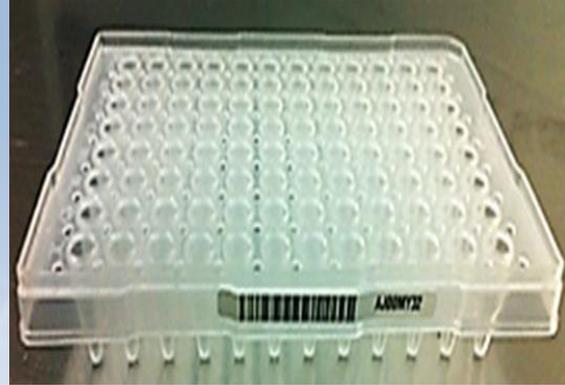


**O Ring assembling**



**Magnet Test Machine**

# Bio-Tech and Medical products:



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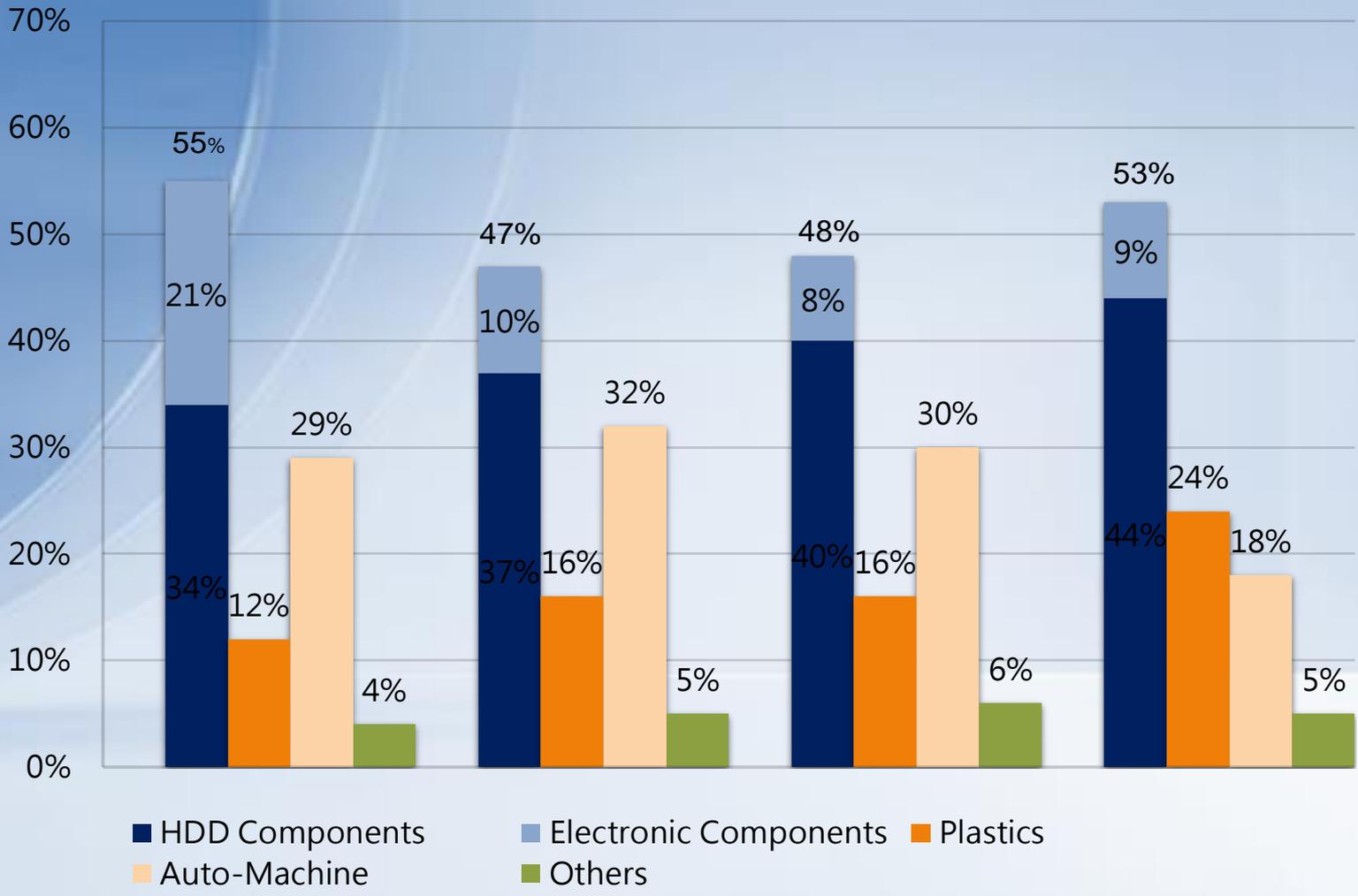
# Income statement

Unit : NT'000

	2016		2017		2018Q1-3Q	
Revenue	2,632,106	100%	2,469,384	100%	1,496,515	100%
Cost of sales	1,934,130	73.5%	1,968,624	79.7%	1,277,061	85.3%
Gross profit	697,976	26.5%	500,760	20.3%	219,454	14.7%
Operating Expenses	424,574	16.1%	389,767	15.8%	314,142	21.0%
Operating Income	273,402	10.4%	110,993	4.5%	(94,688)	(6.3%)
Non-operating Income and expenses	43,395	1.6%	(92,026)	(3.7%)	25,120	1.7%
Net Profit Before Tax	316,797	12.0%	18,967	0.8%	(69,568)	(4.6%)
Income Tax Expense	89,168	3.4%	2,454	0.1%	9,515	0.6%
Net Profit	227,629	8.6%	16,513	0.7%	(79,083)	(5.3%)

# Comprehensive Income

UNIT : %



# Net Profit and Dividend Allotment



Item \ Year		Year			
		2015	2016	2017	2018Q1-3Q
Sales, Net(NT\$ M)		3,322	2,632	2,469	1,497
Net profit after Tax(NT\$ M)		511	228	17	(79)
EPS(NT\$)		7.53	2.96	0.21	(1.03)
Dividend per share	Cash Dividend	5.50	2.25	0.15	-
	Stock Dividend	-	-	-	-
	Total	5.50	2.25	0.15	-
Dividend payout ratio		73%	76%	71%	-
Dividend payout ratio in Cash		73%	76%	71%	-

※P.S: Capital Surplus of 2017: NT\$0.35 per share.

# Balance Sheet

Unit : NT'000

	2016/12/31	2017/12/31	2018/9/30
Current Assets	2,331,564	2,176,754	1,883,644
Non-Current Assets	630,326	626,168	1,258,549
<b>Total Assets</b>	<b>2,961,890</b>	<b>2,802,922</b>	<b>3,142,193</b>
Current Liabilities	905,500	858,582	900,637
Non-Current Liabilities	67,263	117,648	540,453
<b>Total Liabilities</b>	<b>972,763</b>	<b>976,230</b>	<b>1,441,090</b>
Common Stock	770,000	770,000	770,000
Capital Reserve	758,285	758,285	731,335
Retained Earnings	517,222	360,275	269,642
Other Equity	(56,380)	(61,868)	(69,874)
<b>Total Equity</b>	<b>1,989,127</b>	<b>1,826,692</b>	<b>1,701,103</b>
<b>Total Liabilities and Equity</b>	<b>2,961,890</b>	<b>2,802,922</b>	<b>3,142,193</b>

# Cash flow statement

Unit : NT'000

	2016	2017	2018Q1-3Q
Cash flow from operating activities	116,409	43,479	201,226
Cash flow from investing activities	(44,872)	(82,659)	(746,981)
Cash flows from financing activities	270,098	(121,464)	402,999
Effect of Exchange Rate Changes	(29,820)	(13,657)	(8,982)
Net cash flow	311,815	(174,301)	(151,738)
Cash at Beginning of Year	954,913	1,266,728	1,092,427
Cash at end of year	1,266,728	1,092,427	940,689

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# Outlook:

Raise the contribution from Medical sector

Expand non-electronic client base

Synergy from inter-BU cooperating

New Business Development

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# Q & A

**Thank you!**