Min Aik Precision Industrial Ms. Chia-Ling Hsiao, AVP November 13th , 2019 Ticker : 4545

# Disclaimers

- The information published on this conference is for our company use only, including Operating Achievements ,financial status & Business development.
- The Company never Announcing Financial Forecast, but the opinions of Company's financial, Business, Q&A and Business development might be a little difference in the future. The cause of the differences could be variety of market, fluctuation of price, competitions, Global economics, Fluctuation of International Exchange, bargain of suppliers. Risk factors that we couldn't control.
- This conference represent the company's view of the future. We won't be able to update the opinions of our company for the changes or adjustments.

# Agenda

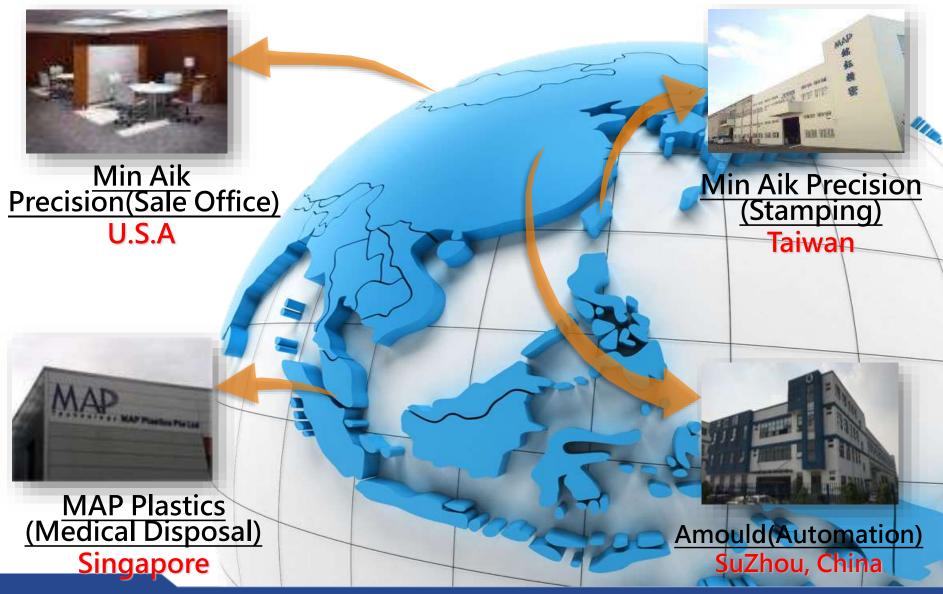
- Corporate Info & Operating update
- Main Products
- 2016-2019Q3 financials
- Outlooks
- Q&A

# **Corporate Info**

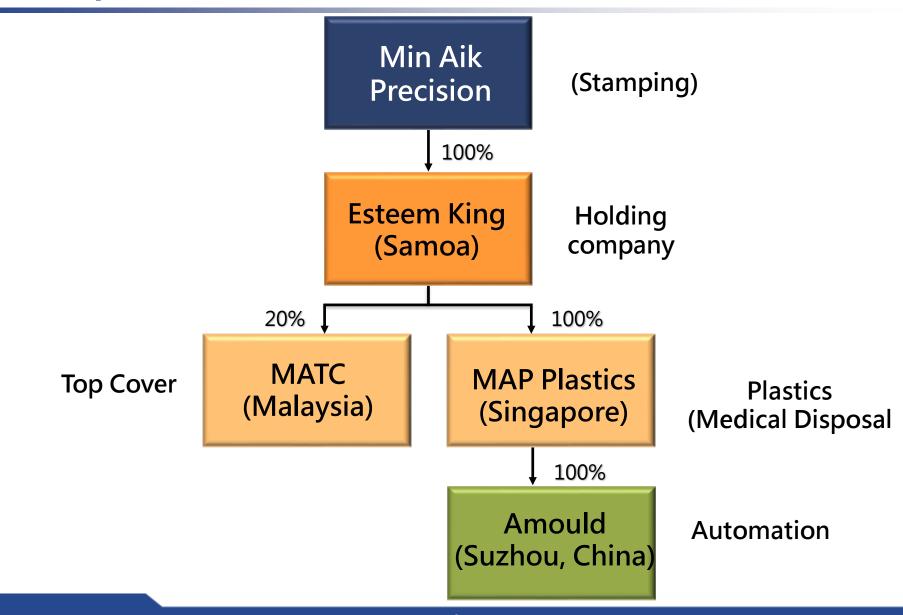


- Established : Jan 18, 2001
- IPO : Jan 6,2016
- Paid in Capital : NT\$ 770,000,000
- Group HQ : Guanyin Dis, Taoyuan City
- Main Services : Precision stamping 
  medical disposal 
  Automation equiptments
- Global Employees : around 1,200

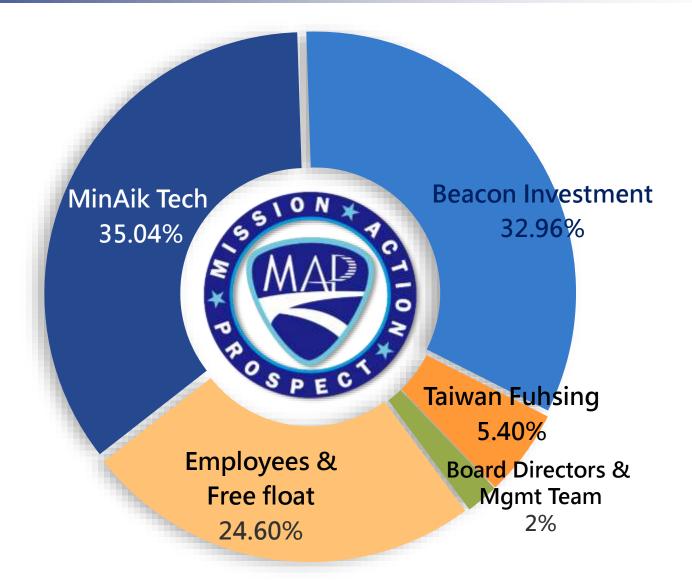
### **Global Presences**



### **Group investment structure**



# **Shareholding Structure**



# **Quality Certification**





- Corporate Info & Operating update
- Main Products
- 2016-2019Q3 financials
- Outlooks
- Q&A

# **Stamping Products (I):**

#### **Automotive Electronics**

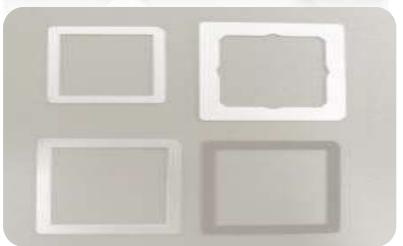




#### **HDD** Components



#### **Heat Sinks**



# **Stamping Products (II):**

#### Clip



#### **Camera module parts**



# Automation Equipment(I): Label-Stamp Series







Handphone Cover stamping Hi-Speed Label Stamping system

#### VR Label Stamping in Clean Room

# **Automation Equipment (II):**



#### **Integrated Test Line**



#### **O** Ring assembleing



#### **Screw-Fasten Systesm**



#### **Magnet Test Machine**

# **Bio-Tech and Medical products:**







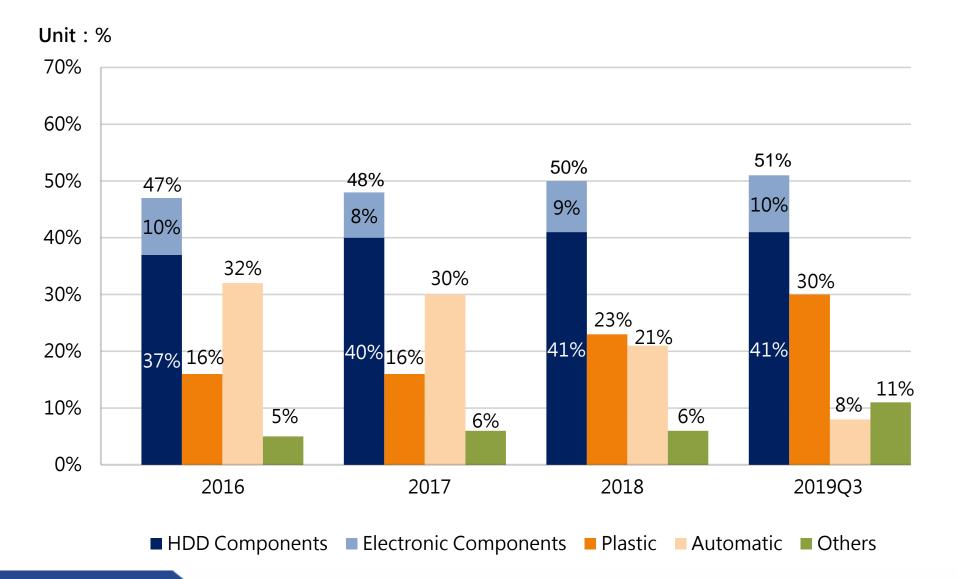
- Corporate Info & Operating update
- Main Products
- 2016-2019Q3 financials
- Outlooks
- Q&A

### **Income Statement**

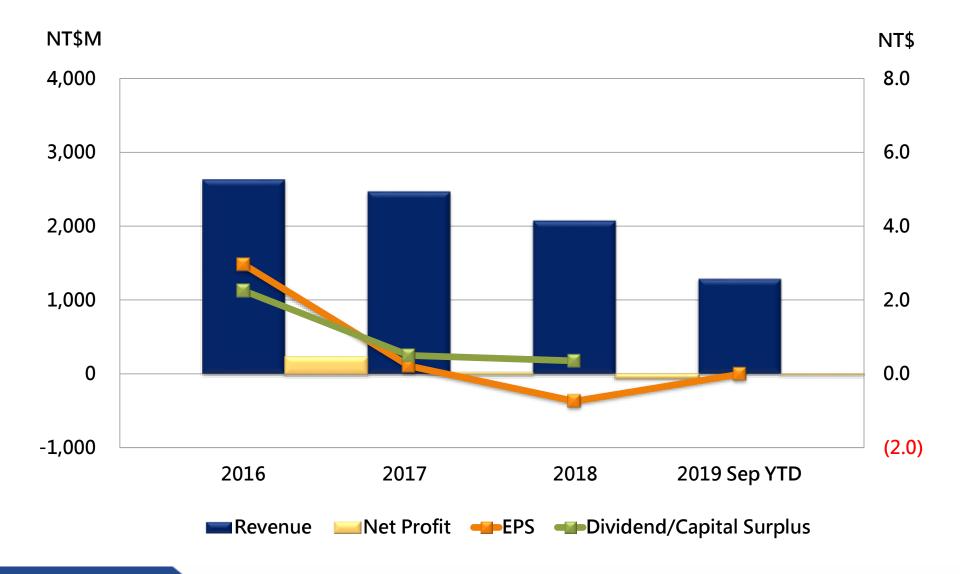
Unit : NT'000

	2016		2017		2018		2019 Sep YTD	
Revenue	2,632,106	100%	2,469,384	100%	2,073,532	100%	1,285,548	100%
Cost of goods sold	1,934,130	73.5%	1,968,624	79.7%	1,713,429	82.6%	1,000,904	77.9%
Gross profit	697,976	26.5%	500,760	20.3%	360,103	17.4%	284,644	22.1%
Operating expenses	424,574	16.1%	389,767	15.8%	413,436	20.0%	262,576	20.4%
Net income (loss)	273,402	10.4%	110,993	4.5%	(53,333)	(2.6%)	22,068	1.7%
Total non-operating income and expenses	43,395	1.6%	(92,026)	(3.7%)	19,124	0.9%	(5,122)	(0.4%)
Profit (loss) from continuing operations before tax	316,797	12.0%	18,967	0.8%	(34,209)	(1.7%)	16,946	1.3%
Tax expense	89,168	3.4%	2,454	0.1%	22,558	1.0%	18,371	1.4%
Profit (loss)	227,629	8.6%	16,513	0.7%	(56,767)	(2.7%)	(1,425)	(0.1%)
Basic earnings per share	2.96	-	0.21	-	(0.74)	-	(0.02)	-

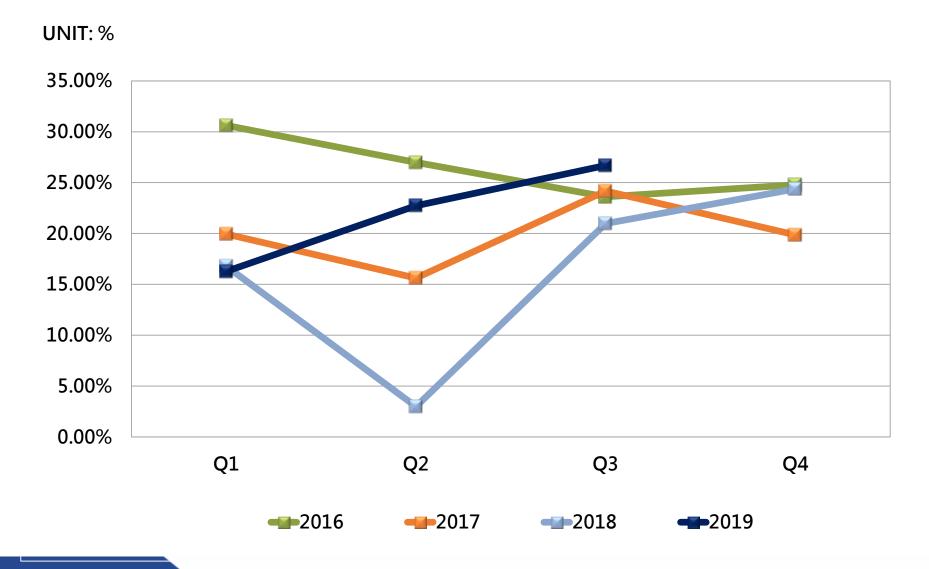
#### **Revenue by BU**



#### Revenue, Profitability and Dividend distribution :



### GP% trend (2016-2019Q3)



Unit : NT'000

	2016/12/31	2017/12/31	2018/12/31	2019/09/30
Current Assets	2,331,564	2,176,754	1,900,436	1,684,444
Non-Current Assets	630,326	626,168	1,257,285	1,289,864
Total Assets	2,961,890	2,802,922	3,157,721	2,974,308
Current Liabilities	905,500	858,582	897,168	692,310
Non-Current Liabilities	67,263	117,648	531,393	585,541
Total Liabilities	972,763	976,230	1,428,561	1,277,851
Common Stock	770,000	770,000	770,000	770,000
Capital Reserve	758,285	758,285	731,335	704,385
Other Reserve and Retained Earnings	460,842	298,407	227,825	222,072
Total Equity	1,989,127	1,826,692	1,729,160	1,696,457
Total Liabilities and Equity	2,961,890	2,802,922	3,157,721	2,974,308

# **Cashflow Statement**

Unit : NT'000

	2016	2017	2018	2019 Sep YTD
Cash flow from operating activities	116,409	43,479	245,527	197,607
Cash flow from investing activities	(44,872)	(82,659)	(778,924)	(36,129)
Cash flows from financing activities	270,098	(121,464)	447,414	(155,918)
Effect of Exchange Rate Changes	(29,820)	(13,657)	(5,795)	(1,797)
Net cash flow	311,815	(174,301)	(91,778)	3,763
Cash at Beginning of Year	954,913	1,266,728	1,092,427	1,000,649
Cash at end of year	1,266,728	1,092,427	1,000,649	1,004,412

# Agenda

- Corporate Info & Operating update
- Main Products
- 2016-2019Q3 financials
- Outlooks
- Q&A

#### **Outlook:**

Penetrating to Niche Markets and Products

Group resources consolidation and replanning

Further optimize the cost structure Enhance and upgrade R&D capability

### Agenda

- Corporate Info & Operating update
- Main Products
- 2016-2019Q3 financials
- Outlooks
- Q&A

Q&A

Thank you!