

# MAP

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**銘鈺精密工業股份有限公司**



Ms. Chia-Ling Hsiao, AVP

November 13th , 2020

***Min Aik Precision Industrial Co., Ltd.***

# Disclaimers

- The information published on this conference is for our company use only, including Operating Achievements ,financial status & Business development.
- The Company never Announcing Financial Forecast, but the opinions of Company's financial, Business , Q&A and Business development might be a little difference in the future. The cause of the differences could be variety of market, fluctuation of price, competitions, Global economics, Fluctuation of International Exchange, bargain of suppliers. Risk factors that we couldn't control.
- This conference represent the company's view of the future. We won't be able to update the opinions of our company for the changes or adjustments.

# Agenda

- Corporate Info & Operating update
- Main Products
- 2017-2020Q3 financials
- Outlooks
- Q&A

# Corporate Info

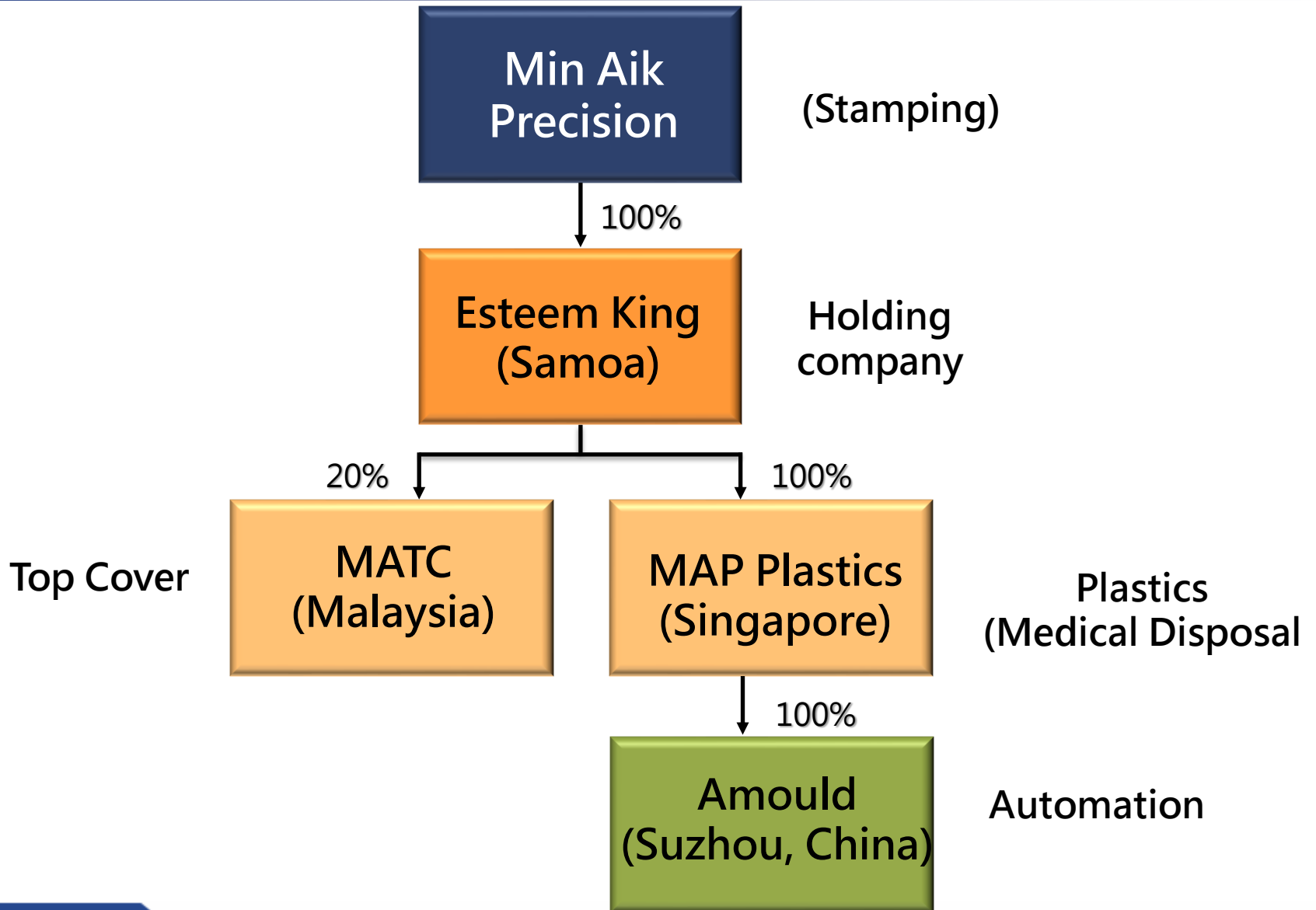


- Established : Jan 18, 2001
- IPO : Jan 6 , 201 6
- Paid in Capital :  
NT\$ 770,000,000
- Group HQ : Guanyin Dis,  
Taoyuan City
- Main Services : Precision  
stamping 、 medical  
disposal 、 Automation  
equiptments
- Global Employees :  
around 900

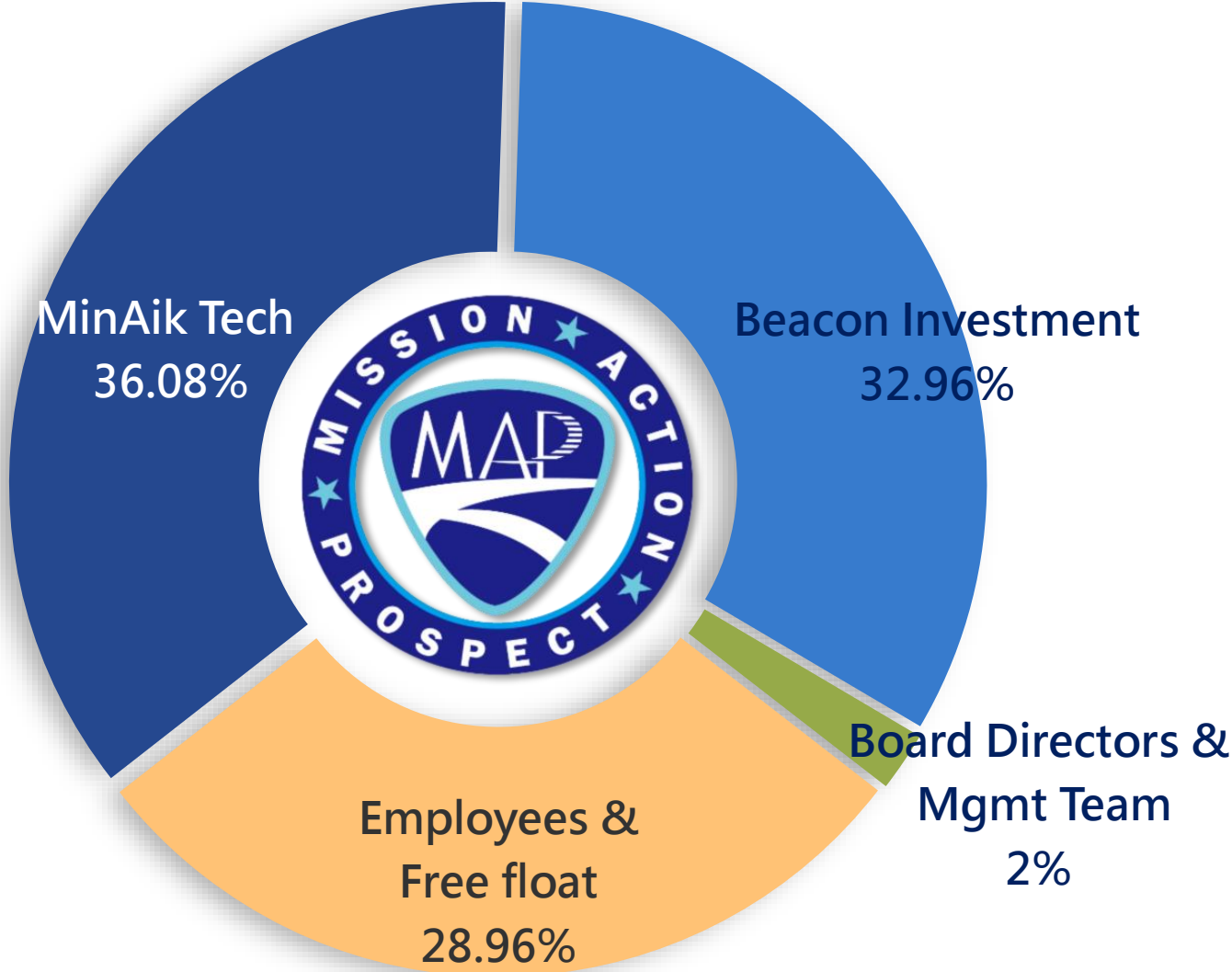
# GROUP GLOBAL NETWORK



# Group investment structure



# Shareholding Structure



# Quality Management Certifications

ISO 22301:2012



ISO 9001:2015



ISO 14001:2004



IATF 16949:2016



OHSAS 18001:2007



SA 8000



RBA



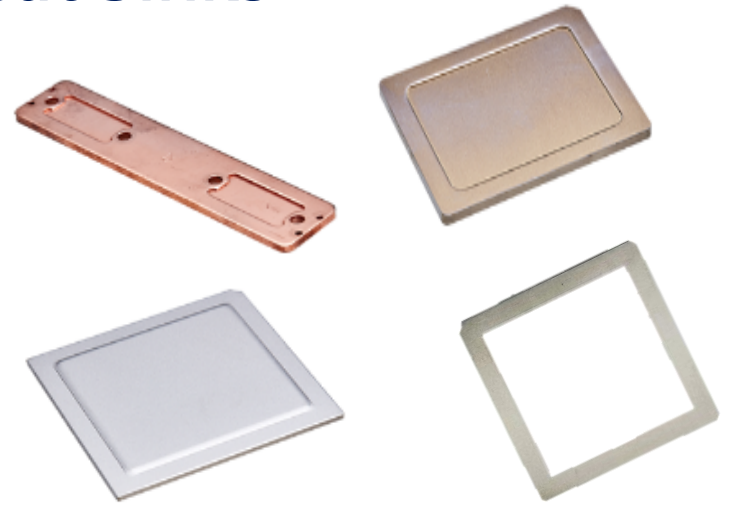


# Stamping Products (I)

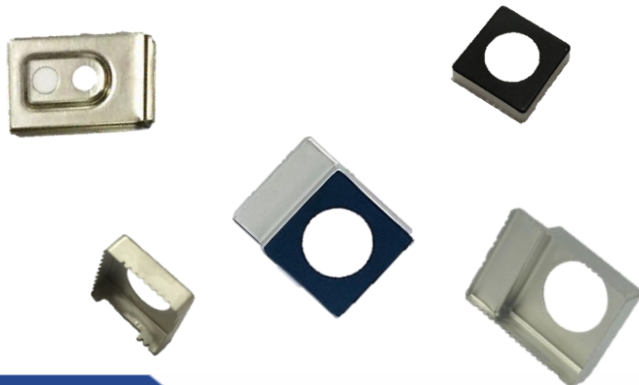
## HDD Components



## Heat Sinks



## Camera module parts

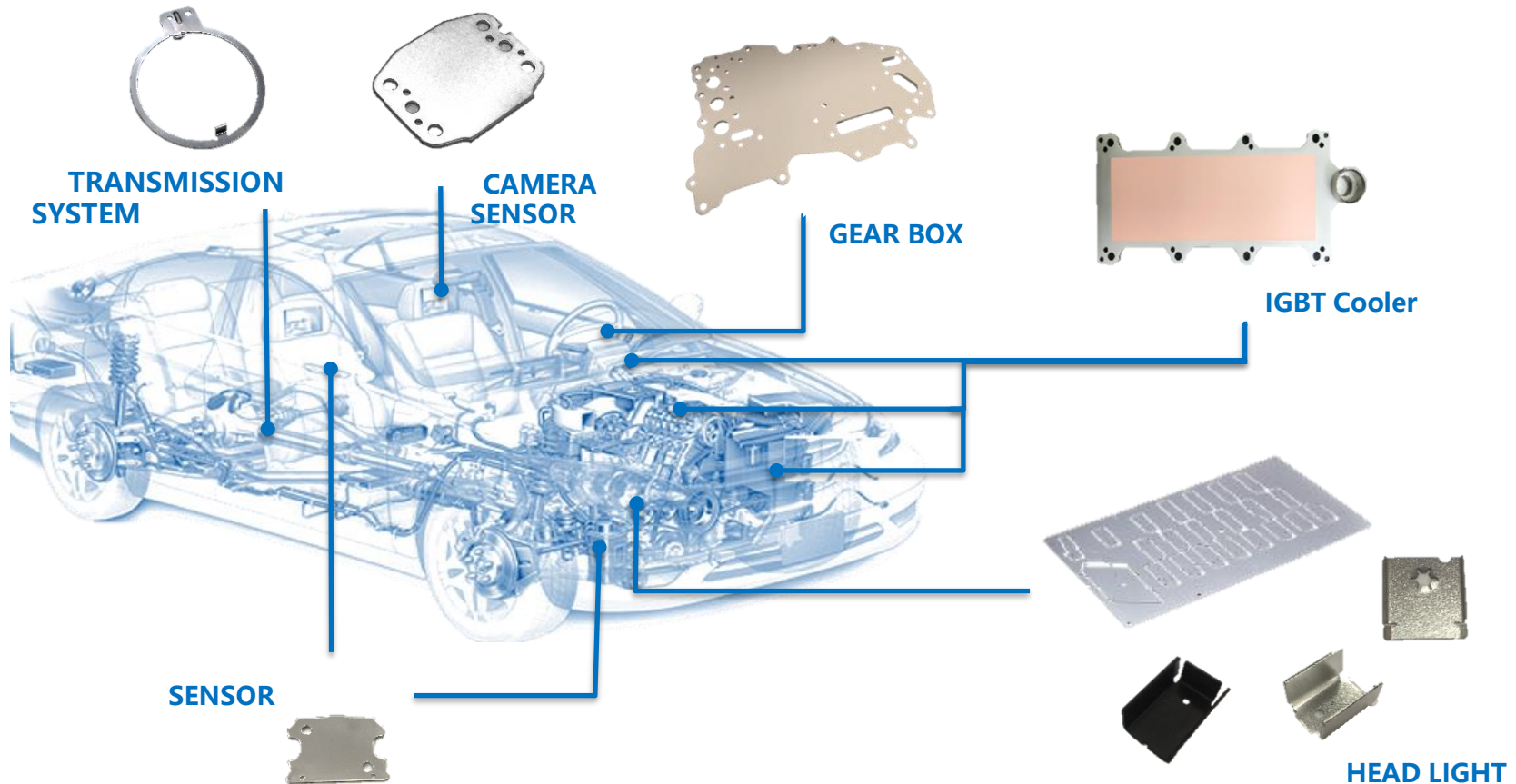


## Clip



# Stamping Products (II)

## Automotive Electronics



# Bio-Tech and Medical products



Pharmaceutical Product



Life science R&D Product



Hospital Care Medical Components



Life Science Equipment Enclosures



Personal Care Product



Assembled Blood Filter Chamber



# Automation Equipment



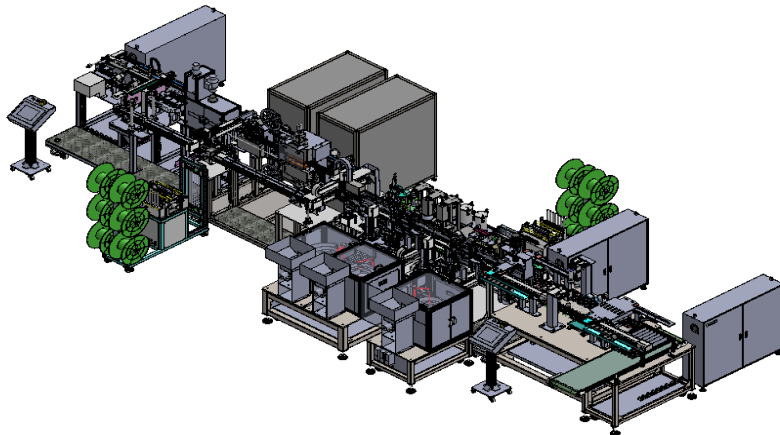
Display House to  
Touch case Assembly



Keyboard Dimension  
measurement



Hi-Speed Label  
Stamping system



SV-Wing Assembly



Integrated Test Line

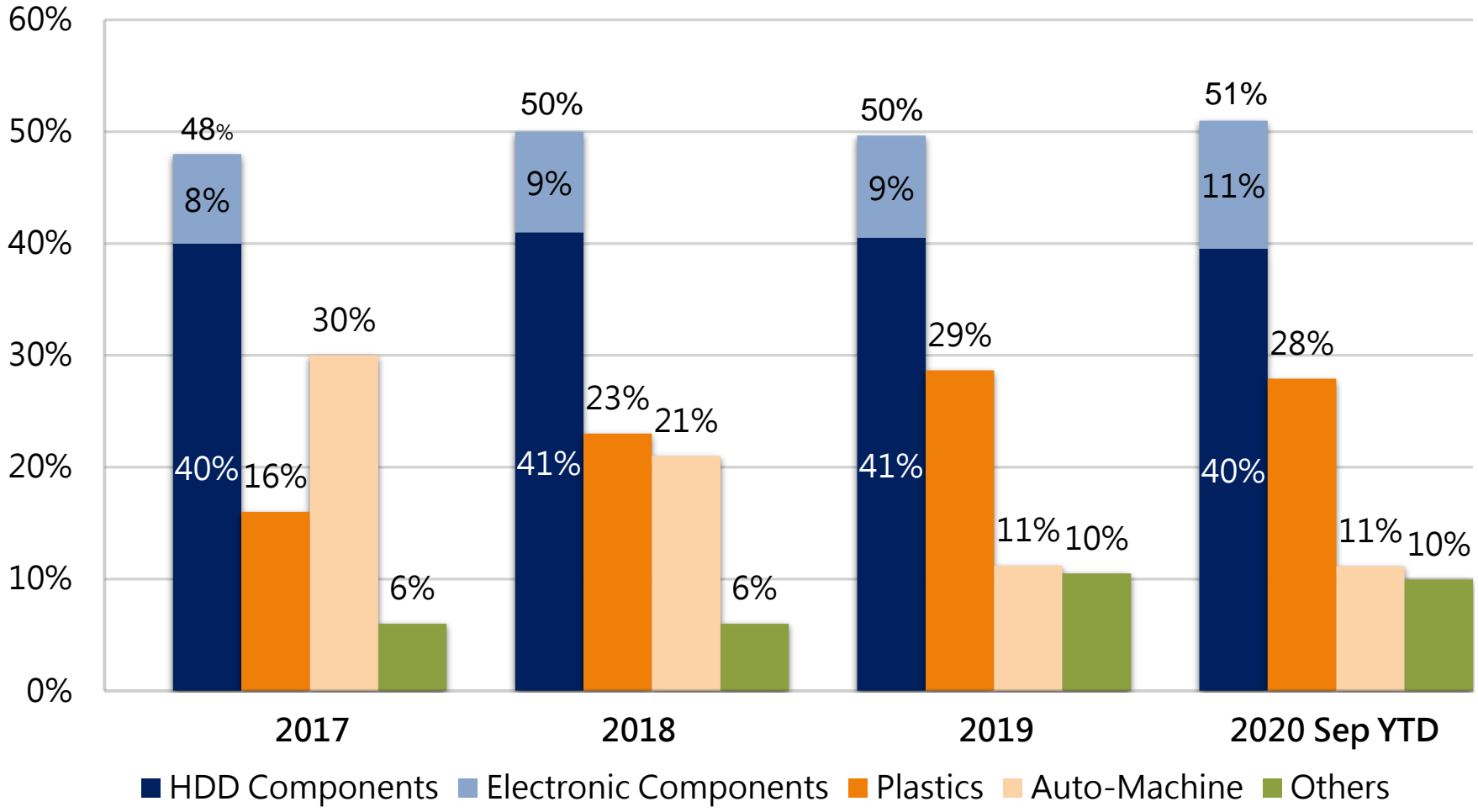
# Income Statement

Unit : NT'000

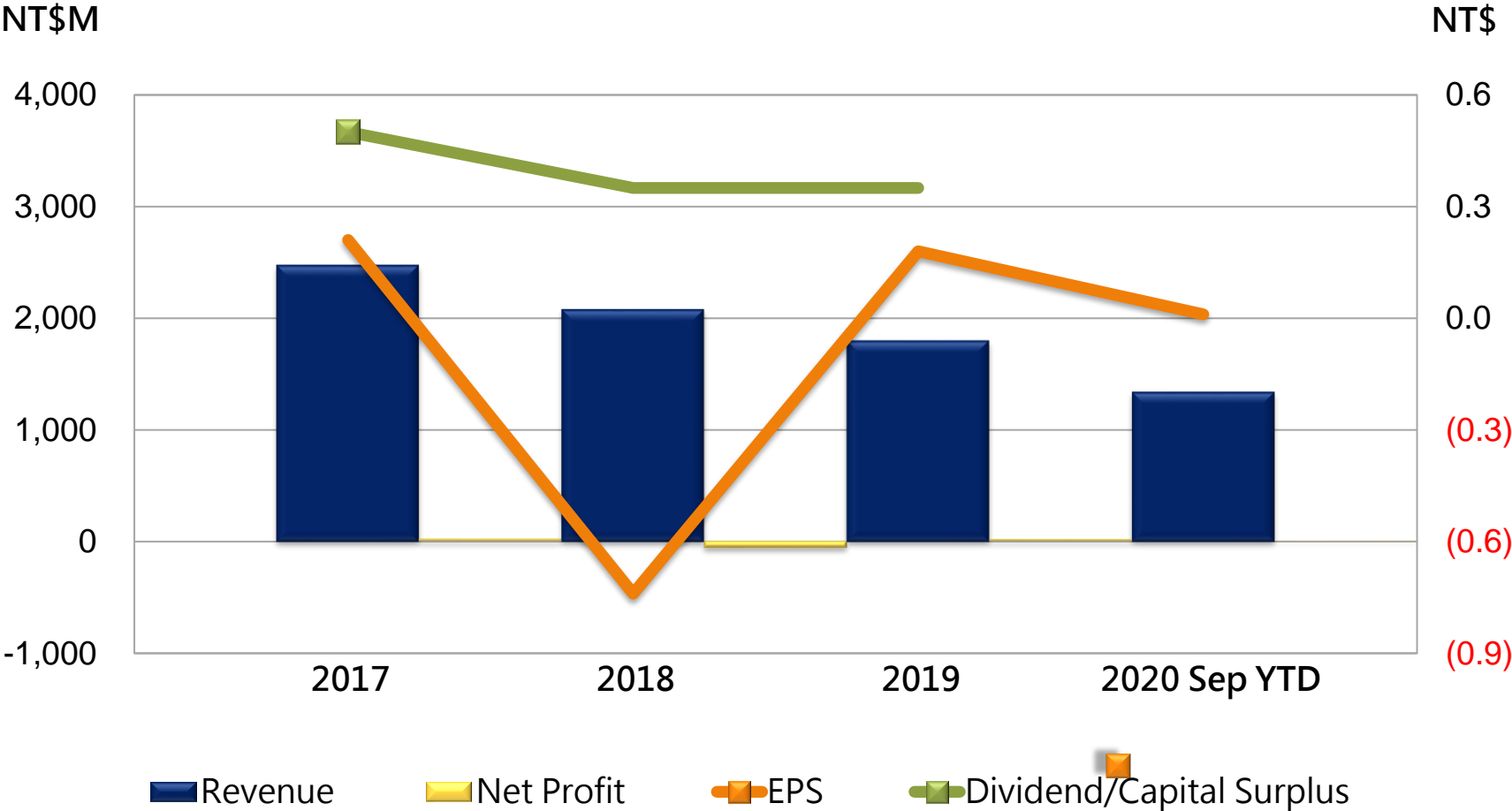
	2017		2018		2019		2020 Sep YTD	
Revenue	2,469,384	100%	2,073,532	100%	1,797,291	100%	1,338,943	100%
Cost of goods sold	1,968,624	80%	1,713,429	83%	1,399,042	78%	1,049,328	78%
Gross profit	500,760	20%	360,103	17%	398,249	22%	289,615	22%
Operating expenses	389,767	16%	413,436	20%	350,469	19%	249,832	18%
Net income (loss)	110,993	4%	(53,333)	(3%)	47,780	3%	39,783	4%
Total non-operating income and expenses	(92,026)	(3%)	19,124	1%	(46,113)	(3%)	(19,892)	(2%)
Profit (loss) from continuing operations before tax	18,967	1%	(34,209)	(2%)	1,667	-	19,891	2%
Tax expense	2,454	-	22,558	1%	(12,493)	-	19,370	2%
Profit (loss)	16,513	1%	(56,767)	(3%)	14,160	-	521	-
Basic earnings (loss) per share	0.21	-	(0.74)	-	0.18	-	0.01	-

# Revenue by BU

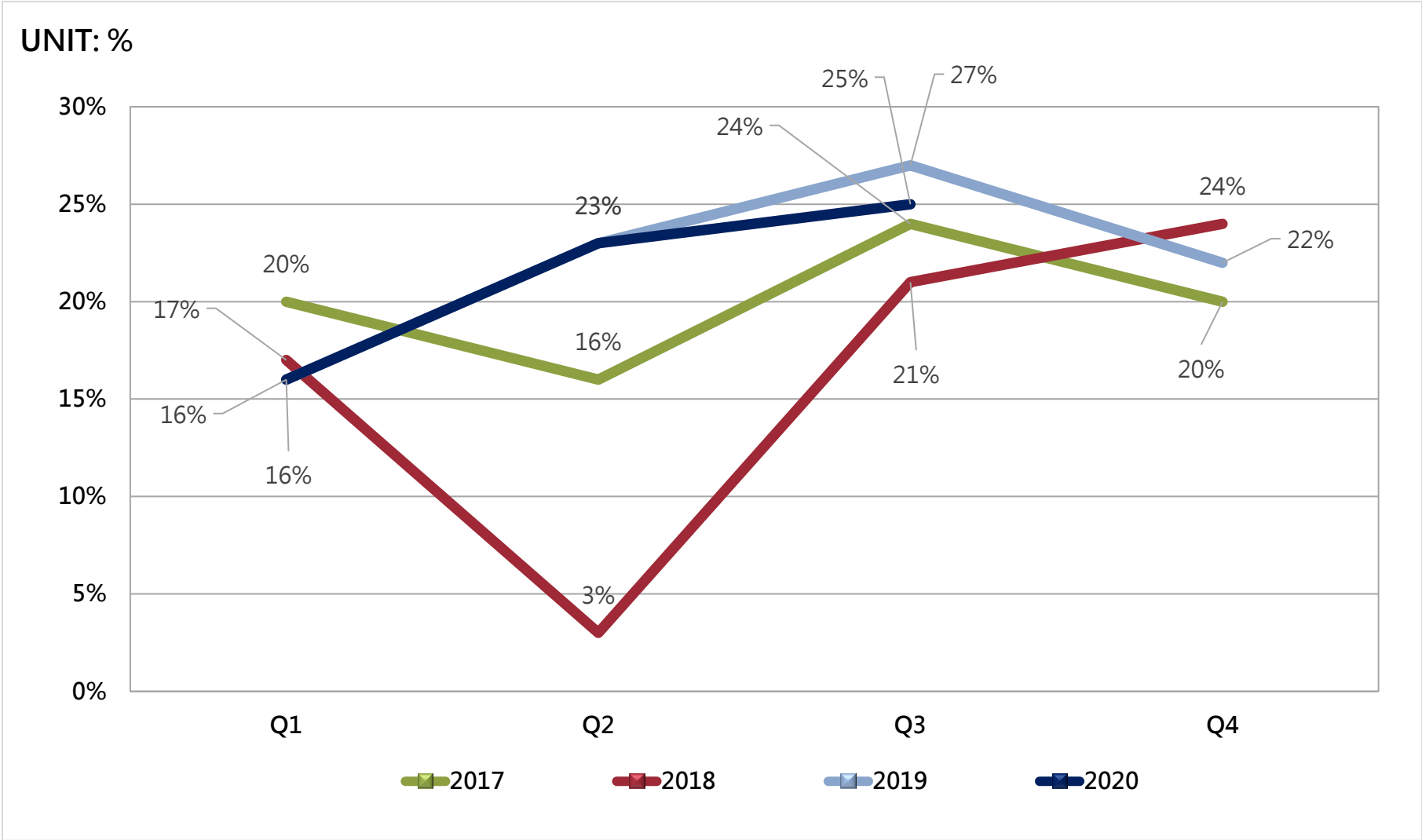
UNIT : %



# Revenue, Profitability and Dividend distribution



# GP% trend (2017-2020Q3)





# Balance Sheet

Unit : NT'000

	2017/12/31	2018/12/31	2019/12/31	2020/09/30
Current Assets	2,176,754	1,900,436	1,578,814	1,819,411
Non-Current Assets	626,168	1,257,285	1,373,726	1,347,919
<b>Total Assets</b>	<b>2,802,922</b>	<b>3,157,721</b>	<b>2,952,540</b>	<b>3,167,330</b>
Current Liabilities	858,582	897,168	703,333	967,673
Non-Current Liabilities	117,648	531,393	536,799	541,198
<b>Total Liabilities</b>	<b>976,230</b>	<b>1,428,561</b>	<b>1,240,132</b>	<b>1,508,871</b>
Common Stock	770,000	770,000	770,000	770,000
Capital Reserve	758,285	731,335	704,385	685,135
Other Reserve and Retained Earnings	298,407	227,825	238,023	203,324
<b>Total Equity</b>	<b>1,826,692</b>	<b>1,729,160</b>	<b>1,712,408</b>	<b>1,658,459</b>
<b>Total Liabilities and Equity</b>	<b>2,802,922</b>	<b>3,157,721</b>	<b>2,952,540</b>	<b>3,167,330</b>

# Cashflow Statement

Unit : NT'000

	2017	2018	2019	2020 Sep YTD
Cash flow from operating activities	43,479	245,527	199,887	45,118
Cash flow from investing activities	(82,659)	(778,924)	(161,153)	(22,190)
Cash flows from financing activities	(121,464)	447,414	(188,821)	115,889
Effect of Exchange Rate Changes	(13,657)	(5,795)	143	(17,319)
Net cash flow	(174,301)	(91,778)	(149,944)	121,498
Cash at Beginning of Year	1,266,728	1,092,427	1,000,649	850,705
Cash at end of year	1,092,427	1,000,649	850,705	972,203

# Development & Planning

Phase in  
Profitable  
Product/  
Industry

Leverage  
Resources  
among  
difference BU

Innovation in  
Manufacturability  
and Technology

Synergy with  
different industry  
for R&D resource  
Integration

# Q & A

**Thank you!**